



Foundation of Supply Management

Joseph R. Carter, DBA, C.P.M., Thomas Y. Choi, Ph.D

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An invaluable reference text and a critical support resource for the ISM Certified Professional in Supply Management - CPSM (tm) - program. Foundation of Supply Management addresses several of the more traditional areas of concern for supply management, yet looks at these issues from a leading-edge perspective. This volume covers data analysis, budgeting, lease arrangements and cost management, including cost-price analysis and total cost of ownership analysis. This book provides an in-depth view of sourcing, negotiating and contracting with suppliers. Taken as a whole, this book provides an excellent perspective on the process steps associated with strategic sourcing. The final third of the book focuses on three of the overarching concerns of supply managers everywhere: supplier relationship management, social and legal responsibility and international issues, including global sourcing, logistics, exchange rate and countertrade. This book is critical for those who may be relatively new to purchasing and supply management or anyone who wants to stay abreast of the latest practices. Volume 1 of the three volume ISM Professional Series.

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