



Pilates Space. The Workbook for Inspired Entrepreneurs

Jens Lange Nicola Conraths-Lange

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Do you dream about your very own Pilates studio? Are you tired of administrating instead of teaching? Do you need some Pilates business inspiration? Nicola Conraths-Lange, author of the groundbreaking book "Survival Skills for Pilates Teachers" and Logokinesis cofounder Jens Lange divulge the secrets of how to: * Make \$60,000 a year by working 30 hours per week and being your own boss * Create a successful partnership * Leave your current employer and remain on good terms * What to do when a teacher leaves you to open shop next door? * Own a studio that fits your lifestyle and your budget * How much rent can you really afford? * Where can you save on overhead? * Which equipment do you really need and how do you negotiate with Pilates manufactures? * How will you price your classes and when will they be held? * Protect your space from legal pitfalls There is more: Marketing, logos, flyers, photography, advertising advice, getting clients in the door, and keeping them for a lifetime. Our motto? Less headache, more spirit!

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