



World-Class Fundraising Isn't a Solo Sport: The Team Approach to Academic Fundraising

Jeffrey L. Buller

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An African proverb says, “If you want to travel fast, travel alone. If you want to travel far, travel together.” *World-Class Fundraising Isn't a Solo Sport* is about how to travel far in the world of academic development. It provides practical, field-tested strategies for building strong academic development teams. Using realistic case studies and innovative tools designed specifically for use in higher education, the book serves as an operations manual for how faculty members, academic administrators, or development officers can best work together to achieve their fundraising goals.

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World-Class Fundraising Isn't a Solo Sport: The Team Approach to Academic Fundraising can be one of your beginning books that are good idea. Many of us recommend that straight away because this publication has good vocabulary that may increase your knowledge in terminology, easy to understand, bit entertaining but still delivering the information. The author giving his/her effort that will put every word into pleasure arrangement in writing World-Class Fundraising Isn't a Solo Sport: The Team Approach to Academic Fundraising although doesn't forget the main level, giving the reader the hottest along with based confirm resource information that maybe you can be certainly one of it. This great information may drawn you into brand-new stage of crucial pondering.

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